

# Meet your team.

Working together to bring your ideas to life.



Running a company isn't simple. Each piece of your operations needs the right insights for your whole business to grow. That's why you don't just have one person by your side. You have a whole team of people ready to help your business succeed, each with their own expertise. Get to know what we all have to offer and reach out to any of us to answer questions relating to your specific business needs: financial or beyond banking.

As a team, we are committed to proactively getting in touch with timely insights and advice, helping you make strategic decisions for the benefit of your business.



**Lydia Marciano**, Senior Relationship Manager, Commercial Financial Services  
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Lydia is a professional with over 15 years of commercial banking experience who is known for developing strong relationships with clients, and the business community built on the foundations of trust and capability. She specializes in Supply Chain/Real Estate & Construction Services, and committed to providing financial solutions to support



**Joel Gunther**, Consultant, Pensions & Group Retirement Savings  
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Joel is a professional with over 12 years, known for developing strong relationships with business owners through his passion for helping them attract & retain employees. By helping business owners develop or enhance workplace financial wellness programs, he helps to increase employee wellbeing & reduce staff turnover. He specializes in pensions and group retirement savings and is committed to providing comprehensive solutions to

Working together as one, your team will ensure the right experts across RBC are engaged to help you meet all your financial banking needs and beyond. With our strategic partnerships, you have access to special offers and support from a wide range of business services that can help you operate your business, from managing money, building strong teams, simplifying your business, to attracting customers.